REQUEST FOR PROPOSALS

BID NO. 25-08-3824GC

PROPOSAL DUE DATE : September 4, 2025

DESCRIPTION : AMBULANCE & EMERGENCY RESPONSE VEHICLE

MAINTENANCE & SERVICE

CONTACT PERSON: DEPARTMENT OF EMERGENCY MEDICAL SERVICE

DIVISION OF PUBLIC SAFETY TELEPHONE NO. (928) 871-6410 EMAIL: ckescoli@navajoems.org

RETURN ALL RESPONSES TO :

DELIVER TO (PHYSICAL)

PREFERRED

THE NAVAJO NATION

PURCHASING SERVICES DEPARTMENT

1st Floor, Administration Building #1 WINDOW ROCK, ARIZONA 86515

ATTN: Grace Coan

TELEPHONE NO. (928) 871-6316

*NOTE: THE BID NUMBER AND THE VENDOR MUST BE INDICATED ON THE OUTSIDE OF THE PACKAGE

(UPS, FEDEX).

MAIL TO (USPS) : THE NAVAJO NATION

PURCHASING SERVICE DEPARTMENT

POST OFFICE BOX 3150

WINDOW ROCK, ARIZONA 86515

ATTN: Grace Coan

TELEPHONE NO. (928) 871-6316

*NOTE: THE BID NUMBER AND THE VENDOR MUST BE INDICATED ON THE OUTSIDE OF THE PACKAGE

(USPS).

SECTION I

INFORMATION ONLY NO RESPONSE TO THIS SECTION IS REQUIRED

- **A. ISSUING OFFICE**: This request for Proposals (RFP) is issued by the Purchasing Services Department of the Navajo Nation, P.O. Box 3150, Window Rock, Arizona 86515
- **B. PURPOSE:** This RFP provides prospective respondents with sufficient information to enable them to prepare and submit proposals for consideration.
- **C. SCOPE:** This RFP contains the instructions governing the proposals to be submitted and material to be included therein; mandatory requirements which must be met to be eligible for consideration; and other requirements to be met by each proposal.

D. SCHEDULE OF ACTIVITIES:

DEADLINE:

1. Public Advertisement August 13, 19, 26, 2025 RFPs and Advertisements (nnooc.org)

 Prospective respondents inquire deadline (No questions accepted after this date) Inquiries and questions will be answered at any time prior to this date. Questions to this RFP may be verbal or in writing. August 28, 2025, at 5:00 p.m.

3. Due date for proposal September 4, 2025

4. Opening of proposals and evaluation September 9, 2025

5. Award date for contract September 11, 2025

E. INQUIRIES: Prospective respondents may make telephone or written inquiries concerning this RFP to obtain clarification of requirements. Email inquiries may be emailed to ckescoli@navajoems.org. No inquiries will be accepted after the deadline listed in Section D. Mailed inquiries are to be addressed to:

THE NAVAJO NATION
PURCHASING SERVICES DEPARTMENT
POST OFFICE BOX 3150
WINDOW ROCK, ARIZONA 86515
ATTN: Grace Coan
TELEPHONE (928) 871-6316

Note: Please mark on the outside of the envelope or subject line of email – **Ambulance & Response**Vehicle Maintenance & Service

- **F. ADDENDUM OF SUPPLEMENT TO THIS REQUEST FOR PROPOSALS:** In the event that it becomes necessary to revise any part of this RFP, an addendum will be issued.
- **G. PROPOSALS SUBMISSION:** Bidders who are mailing their proposals should allow sufficient time for mail delivery to ensure receipt by the time specified. It is recommended they be sent by certified/priority mail with tracking to the physical address indicated on the cover sheet of this RFP.
- **G. TWO (2) IDENTICAL PROPOSALS ARE REQUIRED:** Delivered in a sealed envelope; also include the name and address of the individual or firm submitting the proposal. Allow sufficient time for physical and/or mailing delivery to addresses found on the cover page of this RFP. Email proposals will not be accepted.
- H. LATE RECEIPT OF PROPOSALS: Late proposals will not be accepted. It is the responsibility of the bidder to ensure the proposal arrives in the Purchasing Services department prior to the date and time specified.
- I. **REJECTION OF PROPOSALS:** The Purchasing Services Department reserves the right to reject any or all proposals and to waive informalities and minor irregularities in proposals received.
- J. PROPRIETARY INFORMATION: Any restriction on the use of data contained within any proposals must be clearly stated in the proposal itself. Proprietary information submitted in response to this RFP will be handled in accordance with applicable purchasing procedures. Each and every page of the proprietary material <u>must be</u> labeled or identified with the word "proprietary".
- K. RESPONSE MATERIAL OWNERSHIP: All material submitted regarding this RFP shall become the property of the Navajo Nation and will not be returned to the bidder. Responses received will be retained in file and may be reviewed by any person after final selection has been made, subject to Paragraph K above. The Purchasing Services Department has the right to use any or all system ideas presented in reply to this RFP, subject to limitations outlined in paragraph K above. Disqualification or non-selection of a bidder or bid does not eliminate this right.
- **L. INCURRING COSTS:** The Navajo Nation Purchasing Service Department is not liable for any cost incurred by the bidders prior to issuance of an agreement, contract and/or purchase order.
- M. ACCEPTANCE OF PROPOSAL CONTENT: The contents of the proposal of the successful bidder will become contractual obligations if acquisition action ensues. Failure of the successful bidder to accept these obligations in a purchase agreement, purchase order, delivery order or similar acquisition instrument may result in cancellation of the award and such bidder may be removed from future solicitations. The Navajo Nation Purchasing Services Department reserves the right to pursue appropriate legal action in the above set of circumstances.

N. EVALUATION PROCEDURES AND CRITERIA:

1. General Procedures:

- a. An ad hoc committee will judge the merit proposals received in accordance with the criteria defined herein.
- b. Failure of a bidder to provide any information requested in this RFP may result in disqualification of the proposal. All proposals must be endorsed with the signature of a responsible official having the authority to bind the offeror or to the execution of the proposal.
- c. The sole objective of the ad hoc committee will be to select the bidder whose proposal is most responsive to the Navajo Nation Purchasing Services Department. The specifications within this RFP represent the minimum performance necessary for response. On the basis of the evaluation criteria established in this RFP, the ad hoc committee will select and recommend the bidder who best meets this objective.
- d. Evaluation Criteria: The following criteria will be used by the ad hoc committee in the selecting process for contract award. The technical proposal factors will be rated on a scale of 10-100 with weight relations as stated below:

Technical Proposal Factors:	Possible Points:
Device Specifications Offeror's meeting the minimum specifications and requirements as listed in Section III herein	35
Qualifications of Firm Offeror's qualifications, including work on similar projects, experience of personnel	25
Quality, Accuracy and Completeness of the Proposal The quality, accuracy, and completeness of the Offeror's proposal in response to the RFP specifications and requirements.	10
Cost Price offered is responsive to the RFP requirements and Instructions, and is realistic in respect to specifications and requirements.	30

TOTAL: 100

- **O. STANDARD CONTRACT:** The Navajo Nation reserves the right to incorporate standard contract provision into any contract negotiations as a result of a proposal submitted in response to this RFP.
- **P. RETURN OF PROPOSALS:** The Navajo Nation has no obligation to return any proposal received in response to this RFP.
- Q. GOVERNING LAW: This procurement and any agreement with offerors that may result shall be governed by the laws of the Navajo Nation. The Navajo Nation is not bound to enter a contract under the RFP or RSQ and may issue a subsequent RFP or RSQ for the same services. The Navajo Nation is a sovereign government and that all contracts entered into as a result of the RFP shall comply with Navajo Nation law, rules and regulations, including the Navajo Preference in Employment Act. Navajo Business Opportunity Act, 5 NNC will apply.
- **R. ALTERNATE PROPOSALS:** Alternate proposals will not be accepted and will be deemed non-responsive.

SECTION II

PROPOSAL FORMAT AND ORGANIZATION

A. NUMBER OF COPIES

Proposer shall provide two (2) identical proposals to the location specified for the submission of proposals in Section I, Paragraph H, on or before the closing date and time for receipt of proposal. Allow sufficient time for physical and/or mailing delivery to addresses found on the cover page of this RFP. Email proposals will not be accepted.

B. PROPOSAL FORMAT

All proposals must be typewritten on standard 8.5 x 11 paper (larger paper is permissible for charts, spreadsheets, etc.) and bound with tabs/dividers delineating each section, as necessary

1. Proposal Organization

The proposal must be organized and indexed in the following format and must contain as minimum all list items in the sequence indicated.

- a. Table of Contents
- b. Letter of Transmittal
- c. Cost Proposal
- d. Response to the Specifications request

- e. Professional References (List of similar services provided by the Offeror to tribal governments, enterprises, preferably organizations within 75-mile radius of the Navajo Nation within the last five (5) years)
- f. Certifications/Licenses (i.e., manufacturer, Business), if any.
- g. Credentials (W-9, Insurance)
- h. Appendix (if needed)

Any proposal that does not adhere to these requirements may be deemed non-responsive and rejected on that basis.

Proposer may attach other materials which they feel may improve the quality of their response. However, the material should be included as items in the appendix.

2. Letter of Transmittal

Each proposal must be accompanied by a letter of transmittal. The letter of transmittal must:

- a. Identify the submitting organization with a brief description;
- b. Identify experience, capability and capacity
- c. Identify the name and title of the person authorized to contractually obligate the organization;
- d. Identify the name, title and telephone number of the person authorized to negotiate the contract on behalf of the organization;
- e. Identify the names, title and telephone numbers of person to be contacted for clarification;
- f. Be signed by the person authorized to contractually obligate the organization; and
- g. Acknowledge receipt of any and all amendments to the RFP.

SECTION III

SCOPE OF SERVICES Ambulance & Emergency Response Vehicle Maintenance & Service

1. General Scope

Furnish all labor, equipment, materials and supervision to perform general repair services, preventative maintenance services, emergency repair services, towing and inspection for ambulances and emergency response vehicles.

2. AMBULANCE PREVENTATIVE MAINTENANCE

The Navajo Department of Emergency Medical Service's (EMS) ambulance and emergency response vehicle preventative maintenance shall be defined as routine inspection. servicing, repair, and replacement of equipment components on a regular basis so as to facilitate operations with downtime at a minimum. The program shall be in accordance with industry recognized best fleet management practices and shall comply with the original equipment manufacturer (OEM) specifications, warranties, and recommendations. The successful contractor's program shall at a minimum, include the specifications outlined herein, however, are subject to modification upon approval by the EMS representative. The Contractor shall have means to repair and or replace all parts of the ambulance when approved by the EMS representative. All ambulances and emergency response vehicles will be picked up and delivered to the appropriate EMS Field Station where that ambulance or response vehicle is assigned and the EMS representative at which time the work being requested and/or that has been performed will be confirmed and finalized. Additionally, work may be completed at the EMS Field Station to reduce ambulance down time. The following items, and all listed safety inspections on every ambulance shall be completed prior to it being returned for service. It is imperative that every vehicle returned for service shall be complete as to repairs and safety checks. All safety issues will be immediately brought to the attention of the EMS representative.

A. Frame/Suspension

- 1. Frame rails/ross members
- 3. Frame fasteners
- 5. Leaf springs/ fasteners
- 7. Air springs/ fasteners
- 9. Torque arm
- 11. Shocks
- 13. Ball joints
- 15. Kingpins

- 2. Spindles and Bushings
- 4. Axle Beam/housing
- 6. Axle shafts
- 8. Axle power divider
- 10. Differential/2-speed shift
- 12. Upper/Lower control arms
- 14. Wheel seals/lubricant level
- 16. Tires/lugs/wheels

B. Engine

- 1. Preventive Maintenance
- 3. Oil level I condition
- 5. Oil leaks
- 7. Engine mounts I hardware
- 9. Electronic controls I codes
- 11. Operation (running)
- 13. Coolant level I condition
- 15. Radiator
- 17. Hoses I lines I fittings

- 2. Fuel lines I fittings
- 4. Fuel I water separator
- 6. Fuel tanks I mounting
- 8. Air inlet piping I mounting
- 10. Turbo
- 12. Blower
- 14. Charge-air cooler
- 16. Exhaust manifold
- 18. Exhaust pipe I muffler

C. Transmission

- 1. Mounts I hardware
- 3. Oil level I condition
- 5. Oil leaks
- 7. Shifter I linkage
- 9. Electronic control I codes

- 2. Universal joints I slip yoke
- 4. Carrier bearings
- 6. Output and input yokes
- 8. Fasteners
- 10. Driveline brake

D. Electrical System

- 1. Batteries I cables I connectors
- 3. Starter motor I ignition switch
- 5. Solenoids I relays I switches
- 7. Interlock systems
- 9. Alternator I wiring I belts
- 11. Rectifiers
- 13. Isolators
- 15. Inverter I converter
- 17. Voltage warning device
- 19. Auto load management
- 21. Auxiliary battery charger
- 23. Shore power receptacle
- 25. Two-Way Radio I intercom
- 27. Operator alert devices

- 2. Dash lights
- 4. Headlamps
- 6. Marker I clearance lamps
- 8. Turn indicators I hazard lamps
- 10. Brake I backup lamps
- 12. Ground I step /clearance lamps
- 14. Flood I spot I scene lights
- 16. Compartment lighting
- 18. Air conditioning system
- 20. Wipers I washers
- 22. Emergency warning lights
- 24. Backup alarm
- 26. City horn I Air horn

E. Cab and Interior

- 1. Glass I windows I mirrors
- 3. Seats I mounting
- 5. Doors I hinges I latches
- 7. Cab mounts I structure
- 9. Equipment mounting

- 2. Cab lift system
- 4. Cab lift motor /lines/ cylinders
- 6. Cab lift supports
- 8. Cab lift pivots I latches
- 10. Air conditioning repair/service

F. Braking System

- 1. Parking brake I controls
- 3. Drums I rotors
- 5. Air compressor
- 7. Pedal assembly
- 9. Brake air valves
- 11. Hoses I lines I switches
- 13. Air dryer

G. Body and Compartments

- 1. Compartment structures
- 3. Hinges I seals I latches I stops
- 5. Hazard warning system
- 7. Steps I platforms I grab rails

The Fleet consists of:

Twelve (12) 2018 Ambulances

Make: Chevy 3500HD 4X2 Type I

Engine: 6.0 Gas EngineTransmission: 4L80

Sixteen (16) 2021 Braun Ambulances

Make: Ford F-350 4x4
Engine: 6.7 Diesel Engine
Transmission: 10R140
2021 Ford Model Chassis

Six (6) 2022 Braun Ambulances

Make: Ford F-350 4x4
Engine: 6.7 Diesel Engine
Transmission: 10R140
2022 Ford Model Chassis

Fifteen (15) 2023 Medix Ambulances

Make: Ford F-450 4x4
Engine: 6.7 Diesel Engine
Transmission: 10R140

- 2. Drain valves
- 4. Air tanks I mounting
- 6. Brake air chambers
- 8. Slack adjusters
- 10. Cams I wedges
- 12. Brake shoes I pads
- 14. Calipers
 - 2. Tread plate I diamond plate
 - 4. Equipment mounting devices
 - 6. Paint I corrosion
 - 8. Graphics | decals

Field Station Locations:

Arizona

- 1. Window Rock, Arizona
- 2. Chinle, Arizona
- 3. Fort Defiance, Arizona
- 4. Kayenta, Arizona
- 5. Inscription House, Arizona
- 6. Red Mesa, Arizona
- 7. Tuba City, Arizona
- 8. Dilcon, Arizona
- 9. Pinon, Arizona

New Mexico

- 1. Crownpoint, New Mexico
- 2. Tohatchi. New Mexico
- 3. Torreon/Ojo Encino, New Mexico
- 4. Shiprock, New Mexico
- 5. To'hajiilee, New Mexico

The Navajo Nation Fleet Management Department is responsible for the maintenance and repairs to the EMS' fleet.

At this time, we would like to establish a vendor to perform specialized repairs and maintenance to the EMS Ambulance & Response Vehicle Fleet outside the scope of the Navajo Nation Fleet Management. The following items will assist us in determining the lowest responsive bidder for our Ambulance & Emergency Response Vehicle Maintenance & Service Contract.

Standard Hourly Rate for Labor	
Overtime Hourly Rate	
Emergency Hourly Rate	
Mark-up on parts (List Price)	
Pick-up and Delivery (Flat Fee)	
Mark-up on Towing %	
Mark-up on Substitutional Work %	
Sales Tax %	

Applicable taxes shall be identified with cost proposal. All work performed and delivery on the Navajo Nation is subject to 6% - Navajo Nation Sales Tax.



Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Befor	e y	bu begin. For guidance related to the purpose of Form W-9, see <i>Purpose of Form</i> , below.												
	1	Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the ow entity's name on line 2.)	vner's nar	ne on	line 1	l, and	l ente	r the	busir	iess/d	disreg	arded		
Print or type. See Specific Instructions on page 3.	2	Business name/disregarded entity name, if different from above.												
						Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any)								
	Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. Other (see instructions)							Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any)						
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions							(Applies to accounts maintained outside the United States.)						
	5	Address (number, street, and apt. or suite no.). See instructions.	Requeste	r's na	r's name and address (optional)									
	6	City, state, and ZIP code												
	7	List account number(s) here (optional)												
Pai	τl	Taxpayer Identification Number (TIN)												
Enter	you	r TIN in the appropriate box. The TIN provided must match the name given on line 1 to avo	oid	Socia	ıl sec	urity	numb	er						
backı reside	ip w ent a	ithholding. For individuals, this is generally your social security number (SSN). However, fo lien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other	ra			_			-					
		is your employer identification number (EIN). If you do not have a number, see <i>How to get</i>	a o	r		_						-		
TIN, I	ater.			Empl	oyer i	identi	ificati	on n	umbe	er				
		ne account is in more than one name, see the instructions for line 1. See also <i>What Name a</i> or <i>Give the Requester</i> for guidelines on whose number to enter.	and		_									
Par	t II	Certification					-					'		
Unde	r pe	nalties of perjury, I certify that:												
	•	mber shown on this form is my correct taxpayer identification number (or I am waiting for a	ı number	to b	e iss	ued t	o me	e); ar	nd					
2. I ar Se	n no	of subject to backup withholding because (a) I am exempt from backup withholding, or (b) I (IRS) that I am subject to backup withholding as a result of a failure to report all interest or ger subject to backup withholding; and	have no	t bee	n no	tified	l by t	he Ir	ntern					
3. I ar	n a	U.S. citizen or other U.S. person (defined below); and												
4. The	e FA	TCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting	g is corre	ct.										
		ion instructions. You must cross out item 2 above if you have been notified by the IRS that yo										t naid		

acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

General Instructions

Signature of

U.S. person

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9*.

What's New

Sign

Here

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

Date

NAVAJO NATION CERTIFICATION

Regarding Debarment, Suspension, and Contracting Eligibility

- 1. Applicant entity acknowledges that to the best of its knowledge that the Applicant entity, either in its present form or in any identifiable capacity, has not, in accordance with 12 N.N.C. § 361:
 - A. Been convicted of the commission of criminal offenses incident to obtaining or attempting to obtain a public or private contract or subcontract, or in the performance of any such contract or subcontract;
 - B. Been convicted of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or other offenses indicating a lack of business integrity or honesty, which currently, seriously, and directly affect responsibility as a Navajo Nation contractor;
 - C. Been convicted under antitrust statutes arising out of the submission of bids or proposals;
 - D. Violated contract provisions, including:
 - i. Deliberate failure, without good cause, to perform in accordance with the contract specifications or within the time limit provided in the contract,
 - ii. A recent record of failure to perform or of unsatisfactory performance with the terms of any contract, or
 - iii. Any other cause so serious and compelling as to affect responsibility as a Navajo Nation contractor, including debarment by another governmental entity.
- 2. Applicant acknowledges that if the Navajo Nation determines that the executed Certification provided herein is untrue or not wholly accurate, it shall be grounds for the Navajo Nation to terminate the contract and pursue other legal remedies, at the Navajo Nation's discretion.
- 3. Applicant certifies to the best of its knowledge that it is eligible to do business with the

Navajo Nation, in its present form or in any other identifiable capacity, pursuant to 12 N.N.C. § 1501 and 5 N.N.C. § 301. Applicant also acknowledges that per 12 N.N.C. § 1505, it will not be eligible to contract with the Navajo Nation if deemed ineligible by the appropriate department or entity of the Navajo Nation which receives the Applicant's request for consideration for a business opportunity.

Applicant Name	Name of individual signing on Applicant's behalf (print)
Applicant Address	Title of individual signing on Applicant's behalf
Applicant Address	Signature of individual signing on Applicant's behalf
Applicant Address	Date